Helena Tourism Business Improvement District January 10th, 2024 – 1:30pm Reeder's Alley Conference Center

Board of Directors

Adrian Ambro, Chair Shauna Corcoran, Vice Chair Cindee Bianchini Jim Tucker John Lytle

Meeting called to order 1:34

1.Welcome

Board: Adrian Ambro, John Lytle, Cindee Binanchi, Jim Tucker (phone), Ashly Drain

Other: Andrea Opitz, Brandon Pendergast, AshLey Tubbs, Holly Ferrell

2. Minutes

A motion by John to approve the November meeting minutes, seconded by Cindee. All in favor. Motion carries.

3. Public Comment

AshLy Tubbs shared information about the new boutique hotel called The Bell that her and her partner Karli Mosey are building at 40 E. Lyndale Ave. They describe it as a 12-room luxury hotel with a mid-century modern aesthetic that could offer Helena-centric vacation packages and local small business-supplied amenities. They are currently applying for permits and construction will soon begin. The plan is to be taking reservations before the end of 2024.

4. Financials

A motion by Jim to accept the November and December Financials, seconded by Cindee. All in favor. Motion carries.

5. CVB Update

Andrea shared information on behalf of Callie regarding a newly purchased data analytics platform that will assist us in measuring event impacts, optimizing our marketing campaigns, and gaining a better understanding our true audiences.

6. Board Action Items

Board of Directors

A motion by John to appoint Cindee to Board Chair, John to Vice Chair, and Ashley to Treasurer. All in favor. Motion carries.

7. Discussions

ED & Sales Manager Update

Discussed the following:

- o Data
 - What other data do we need or would be beneficial to support our marketing efforts and tell our story?
- TBID Grant opportunity
 - Applications open until the end of January.
- Marketing & Occupancy
 - Podcasts
- Assessments
 - Potential TBID assessment increases in Montana.
- Carroll College
 - Enhancement Stadium Project

8. Other

Meeting adjourned: 2:47

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The Helena Tourism Business Improvement District's mission is to increase occupancy for lodging facilities thereby creating vibrant growth in the local economy.