

**TBID**  
**Profit & Loss Budget vs. Actual**  
 July through November 2025

11:59 AM  
 12/08/2025  
 Accrual Basis

|   | TOTAL                    |                           |                    |                           |                      |
|---|--------------------------|---------------------------|--------------------|---------------------------|----------------------|
|   | Nov 25                   | Jul - Nov 25              | Budget             | \$ Over Budget            | % of Budget          |
| <b>Income</b>                           |                          |                           |                    |                           |                      |
| Interest Income                         | 49.69                    | 267.78                    |                    |                           |                      |
| Merchandise Sales                       | 188.88                   | 2,482.51                  |                    |                           |                      |
| TBID Income                             | 0.00                     | 0.00                      | 677,270.00         | -677,270.00               | 0.0%                 |
| <b>Total Income</b>                     | <u>238.57</u>            | <u>2,750.29</u>           | <u>677,270.00</u>  | <u>-674,519.71</u>        | <u>0.41%</u>         |
| <b>Gross Profit</b>                     | 238.57                   | 2,750.29                  | 677,270.00         | -674,519.71               | 0.41%                |
| <b>Expense</b>                          |                          |                           |                    |                           |                      |
| Tourism Education & Advocacy            | 0.00                     | 7,000.00                  | 10,000.00          | -3,000.00                 | 70.0%                |
| Marketing                               | 0.00                     | 12,805.00                 |                    |                           |                      |
| <b>MARKETING &amp; PUBLICITY</b>        |                          |                           |                    |                           |                      |
| Outreach Meetings                       | 41.82                    | 375.60                    |                    |                           |                      |
| MARKETING & PUBLICITY - Other           | 5,745.00                 | 125,521.61                | 251,850.00         | -126,328.39               | 49.84%               |
| <b>Total MARKETING &amp; PUBLICITY</b>  | <u>5,786.82</u>          | <u>125,897.21</u>         | <u>251,850.00</u>  | <u>-125,952.79</u>        | <u>49.99%</u>        |
| Sponsored Events                        | 0.00                     | 1,500.00                  | 10,000.00          | -8,500.00                 | 15.0%                |
| Conventions/Tradeshows                  | 4,514.95                 | 12,322.22                 | 25,000.00          | -12,677.78                | 49.29%               |
| <b>OPPORTUNITIES &amp; GRANTS</b>       |                          |                           |                    |                           |                      |
| TBID Grants                             | 0.00                     | 15,000.00                 |                    |                           |                      |
| OPPORTUNITIES & GRANTS - Other          | 0.00                     | 10,314.60                 | 57,150.00          | -46,835.40                | 18.05%               |
| <b>Total OPPORTUNITIES &amp; GRANTS</b> | <u>0.00</u>              | <u>25,314.60</u>          | <u>57,150.00</u>   | <u>-31,835.40</u>         | <u>44.3%</u>         |
| <b>MANAGEMENT CONTRACT</b>              |                          |                           |                    |                           |                      |
| Mngmt Contract - EE Benefits            | 0.00                     | 0.00                      | 27,355.00          | -27,355.00                | 0.0%                 |
| MANAGEMENT CONTRACT - Other             | 40,000.00                | 110,000.00                | 182,645.00         | -72,645.00                | 60.23%               |
| <b>Total MANAGEMENT CONTRACT</b>        | <u>40,000.00</u>         | <u>110,000.00</u>         | <u>210,000.00</u>  | <u>-100,000.00</u>        | <u>52.38%</u>        |
| <b>OPERATING EXPENSES</b>               |                          |                           |                    |                           |                      |
| Accounting/Legal Fees                   | 200.00                   | 1,101.50                  | 9,500.00           | -8,398.50                 | 11.6%                |
| Administrative Expense                  | 0.00                     | 0.00                      | 374.00             | -374.00                   | 0.0%                 |
| Bank and Credit Card Fees               | 0.00                     | 0.00                      | 150.00             | -150.00                   | 0.0%                 |
| Cell Phone Charges                      | 180.00                   | 900.00                    | 2,350.00           | -1,450.00                 | 38.3%                |
| Dues/Subscriptions                      | 401.62                   | 6,058.05                  | 11,800.00          | -5,741.95                 | 51.34%               |
| Office Equipment Purchase               | 0.00                     | 727.97                    | 5,000.00           | -4,272.03                 | 14.56%               |
| Insurance                               | 0.00                     | 900.00                    | 2,500.00           | -1,600.00                 | 36.0%                |
| Mileage/Travel                          | 38.78                    | 628.82                    | 2,700.00           | -2,071.18                 | 23.29%               |
| Office Supplies                         | 56.46                    | 1,603.27                  | 5,000.00           | -3,396.73                 | 32.07%               |
| Postage/Shipping                        | 11.90                    | 157.98                    | 750.00             | -592.02                   | 21.06%               |
| Printing Expense                        | 227.00                   | 1,456.72                  | 7,500.00           | -6,043.28                 | 19.42%               |
| Professional Services                   | 199.00                   | 1,945.56                  | 7,000.00           | -5,054.44                 | 27.79%               |
| Promotional/Adv Supplies                | 1,147.39                 | 2,413.08                  | 10,500.00          | -8,086.92                 | 22.98%               |
| Rent                                    | 1,044.28                 | 5,221.40                  | 12,000.00          | -6,778.60                 | 43.51%               |
| Telephone/Internet Expenses             | 230.00                   | 1,150.00                  | 2,800.00           | -1,650.00                 | 41.07%               |
| Volunteer/Employee Appreciation         | 0.00                     | 1,685.52                  | 2,000.00           | -314.48                   | 84.28%               |
| <b>Total OPERATING EXPENSES</b>         | <u>3,736.43</u>          | <u>25,949.87</u>          | <u>81,924.00</u>   | <u>-55,974.13</u>         | <u>31.68%</u>        |
| Professional Development                | 0.00                     | 6,059.43                  | 15,000.00          | -8,940.57                 | 40.4%                |
| Reserve Funds                           | 0.00                     | 0.00                      | 16,346.00          | -16,346.00                | 0.0%                 |
| <b>Total Expense</b>                    | <u>54,038.20</u>         | <u>326,848.33</u>         | <u>677,270.00</u>  | <u>-350,421.67</u>        | <u>48.26%</u>        |
| <b>Net Income</b>                       | <u><u>-53,799.63</u></u> | <u><u>-324,098.04</u></u> | <u><u>0.00</u></u> | <u><u>-324,098.04</u></u> | <u><u>100.0%</u></u> |

**TBID**  
**Balance Sheet**  
As of November 30, 2025

11:55 AM  
12/08/2025  
Accrual Basis  
Nov 30, 25

|  |                          |
|--|--------------------------|
| <b>ASSETS</b>                            |                          |
| <b>Current Assets</b>                    |                          |
| <b>Checking/Savings</b>                  |                          |
| <b>CASH &amp; CASH EQUIVALENTS</b>       |                          |
| FIB Checking *8066                       | 45,937.89                |
| FIB Retail *5773                         | 3,008.47                 |
| FIB Savings *0672                        |                          |
| Reserve Funds                            | 16,345.78                |
| Savings                                  | 95,635.81                |
| <b>Total FIB Savings *0672</b>           | <u>111,981.59</u>        |
| HandChecks Clearing                      | -20.00                   |
| <b>Total CASH &amp; CASH EQUIVALENTS</b> | <u>160,907.95</u>        |
| <b>Total Checking/Savings</b>            | 160,907.95               |
| <b>Other Current Assets</b>              |                          |
| Handchecks Out                           | 20.00                    |
| <b>Total Other Current Assets</b>        | <u>20.00</u>             |
| <b>Total Current Assets</b>              | <u>160,927.95</u>        |
| <b>Fixed Assets</b>                      |                          |
| Accumulated Depreciation                 | -7,660.00                |
| <b>DEPRECIABLE ASSETS</b>                |                          |
| Less Accumulated Depreciation            | -22,154.00               |
| Software Application                     | 15,200.00                |
| Web Site                                 | 13,215.00                |
| <b>Total DEPRECIABLE ASSETS</b>          | <u>6,261.00</u>          |
| Furniture and Equipment                  | 13,590.34                |
| <b>Total Fixed Assets</b>                | <u>12,191.34</u>         |
| <b>TOTAL ASSETS</b>                      | <u><u>173,119.29</u></u> |
| <b>LIABILITIES &amp; EQUITY</b>          |                          |
| <b>Liabilities</b>                       |                          |
| <b>Current Liabilities</b>               |                          |
| Accounts Payable                         |                          |
| Accounts Payable                         | 6,250.00                 |
| <b>Total Accounts Payable</b>            | <u>6,250.00</u>          |
| <b>Total Current Liabilities</b>         | <u>6,250.00</u>          |
| <b>Total Liabilities</b>                 | 6,250.00                 |
| <b>Equity</b>                            |                          |
| Unrestricted Net Assets                  | 490,967.33               |
| Net Income                               | -324,098.04              |
| <b>Total Equity</b>                      | <u>166,869.29</u>        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>    | <u><u>173,119.29</u></u> |